

SAP PROCUREMENT REVIEW FOR MAJOR RETAILER

CASE STUDY



CLIENT ISSUES

Our client was looking to improve the range of HR related services that they could deliver and the existing HR management system needed to be replaced.

It was felt that the existing PeopleSoft solution was not capable of supporting their future needs and there needed to be an informed discussion on the future direction to take. The client wanted to be confident that they were making the right strategic decision on the platform that would future proof their business.

Factors that fed into this decision were:

- The global implications for replacing PeopleSoft with a new solution
- The project would need to be undertaken through a series of review sessions with key stakeholders, programme leadership team, business process leads and IT specialists
- Our findings presented to senior stakeholders and programme leadership team for approval

DEFINING THE PROJECT

Client:	Major retailer
Business Division:	Corporate Services
Location:	Leeds, UK
Industry:	Retail
Project value:	£140k

Project summary:

Our client needed clarification as to whether SAP would be a viable option to replace PeopleSoft and required independent guidance.

DNASTREAM provided a clear picture of how SAP might support their needs, the anticipated benefits, the costs involved, resources required and the most appropriate approach to deployment.

WHAT WE DID

DNASTREAM undertook a detailed analysis of the viability of replacing the existing PeopleSoft solution with SAP. This created a business case for the implementation of SAP.

We provided

- A detailed analysis of existing business processes and how PeopleSoft, along with other IT systems, supported the processes
- A detailed analysis of our client's future goals, objectives and requirements
- The mapping of customer requirements against the capabilities of the SAP solution to determine the level of fit and highlight any potential gaps
- Assessment of potential for simplification to the IT systems landscape or business process architecture through adoption of an integrated SAP ERP solution

OUTCOMES

DNSTREAM was able to present a broad business benefits case to the business, preparing a range of deployment options designed to deliver the stated business benefits.

Also we prepared detailed programme plans, resource estimates and cost estimates for the potential deployment options, together with creation of specific benefits case for the recommended option.

The 4 week project was delivered on time and within agreed budget.

The client received a detailed business case which gave them confidence in viability of SAP as the core 'People tool' together with a fully costed programme plan and benefits case.

The client could then progress knowing that their decision was aligned to their business strategy and based on informed choices.

TESTIMONIALS

“Taking our knowledge of SAP and applying it to this client's business requirements allowed us to make strong recommendations on how to take this project forward.

Paul Windsor, Team Leader, DNASTREAM

“Clients should never have to make big decisions without the confidence that they have chosen the right solution.”

Andy Milner, Managing Director, DNASTREAM